

Valicor Environmental Services Hires Peter Gianakis as Chief Commercial Officer



With decades of successful experience in sales, marketing, operations, P&L management, and delivering innovation for customers, Peter will focus on continuing Valicor’s profitable growth

Monroe, Ohio, October 6-2020– Valicor Environmental Services (“Valicor”), one of North America’s largest providers of non-hazardous wastewater treatment services, today announced that Peter Gianakis will join the company as Chief Commercial Officer. Mr. Gianakis brings to Valicor more than 30 years’ experience leading global organizations in the

environmental solutions and healthcare industries and will be responsible for leading the company’s sales, marketing, and business development.

“We are delighted to have Peter join the Valicor team,” said Gregg Kaplan, Valicor CEO. “In addition to his deep sales, marketing, operations, and P&L management expertise, he brings outstanding leadership. Peter builds high performing teams that deliver innovative customer solutions and achieve profitable growth. His open communication style and ability to forge trusting relationships will advance our strategic goal of building the best team in the wastewater treatment business.”

Most recently, Mr. Gianakis was SVP & General Manager of Stericycle Environmental Solutions Division, where he grew revenue five-fold, increased its profit percentage, and achieved market leadership. His executive roles in other industries include medical point-of-care diagnostics, testing, and equipment. Early in his career, Mr. Gianakis worked for Abbot Laboratories, rising from entry level to Area Director, Commercial Operations, Diagnostics Division over his 14-year tenure. Pete earned a Bachelor of Science degree in Business Administration from the University of New Haven, in New Haven, Conn.

“I am pleased to join the talented team at Valicor, and excited to lead the Commercial functions for the largest provider of non-hazardous wastewater treatment services in North America into its next phase of innovation and growth,” Mr. Gianakis said. “I look forward to enhancing value for our shareholders by working closely with Valicor’s Board, CEO, the executive team and employees to provide our customers with environmentally responsible, safe, timely, and reliable services.”

Valicor is owned by Pritzker Private Capital, which partnered with management in July 2019. Valicor’s strategy focuses on both developing greenfield centralized wastewater treatment

("CWT") facilities and acquiring operators of CWT facilities as well as other providers of waste management and environmental services, including materials recycling, used oil processing, product destruction, landfill solidification, and related services. Valicor has a strong presence across the Midwest, and with its February 2020 acquisition of Affiliated Wastewater Environmental Services, the company ~~has~~ is expanding its presence throughout the Western United States.

About Valicor Environmental Services

Based in Monroe, Ohio, Valicor is the largest provider of non-hazardous wastewater treatment services in North America. Leveraging its extensive fleet of tankers and a network of strategically located centralized wastewater treatment facilities, the company transports and processes diverse wastewater streams that result from the manufacture of industrial and consumer goods.

Valicor's mission-critical services allow customers to meet federal, state, and local regulations by safely and responsibly disposing of oily water, leachate, soaps, line flush waste, and similar waste streams. The company also provides a diverse set of landfill solidification and product destruction services. Valicor is an ISO 14001 certified organization and takes great pride in its environmental compliance process.

Additional information about Valicor is available at www.valicor.com.

About Pritzker Private Capital

Pritzker Private Capital partners with middle-market companies based in North America with leading positions in the manufactured products, services, and healthcare sectors. The firm's differentiated, long-duration capital base allows for efficient decision-making, broad flexibility with transaction structure and investment horizon, and alignment with all stakeholders. Pritzker Private Capital builds businesses for the long term and is an ideal partner for entrepreneur and family owned companies.

Additional information about Pritzker Private Capital is available at www.ppcpartners.com.